

**OPPORTUNITY VILLAGE
FOUNDATION
FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017**



HOULDSWORTH, RUSSO & COMPANY

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OPPORTUNITY VILLAGE FOUNDATION

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Opportunity Village Foundation
Las Vegas, Nevada

We have audited the accompanying financial statements of Opportunity Village Foundation ("Foundation"), which comprise the statement of financial position as of June 30, 2018, and the related statements of activities, functional expenses, and cash flows for the year then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2018 and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the Foundation's 2017 financial statements, and we expressed an unmodified opinion on those audited financial statements in our report dated October 24, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Holdsworth, Russo & Company, P.C.

Las Vegas, Nevada
November 8, 2018

Certified Public Accountants
20 YEARS & COUNTING

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OPPORTUNITY VILLAGE FOUNDATION

STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2018 AND 2017

	<u>2018</u>	<u>2017</u>
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 34,828,165	\$ 31,608,575
Investments	29,741,851	31,988,984
Investments, temporarily restricted	18,613,641	13,851,792
Unconditional promises to give, current	838,108	985,689
Notes receivable, current	2,673	2,580
Prepaid expenses and other	26,535	44,996
	<u>84,050,973</u>	<u>78,482,616</u>
Property and equipment:		
Land	2,419,778	2,419,778
Vehicles	24,663	24,663
Buildings and improvements	610,246	600,146
Furniture, fixtures and equipment	2,511,150	2,472,109
Construction in progress	3,313,176	3,100,324
Accumulated depreciation	(2,686,706)	(2,395,439)
	<u>6,192,307</u>	<u>6,221,581</u>
Other noncurrent assets:		
Investments, permanently restricted	7,670,837	7,590,837
Ownership interest in Roberts Boulder, LLC	102,258	171,432
Unconditional promises to give, net	37,550,605	38,245,563
Notes receivable, net	25,725	27,628
Other noncurrent assets	111,219	397,609
	<u>45,460,644</u>	<u>46,433,069</u>
Total assets	<u>\$ 135,703,924</u>	<u>\$ 131,137,266</u>

See accompanying notes to financial statements

OPPORTUNITY VILLAGE FOUNDATION

STATEMENTS OF FINANCIAL POSITION (CONTINUED)

JUNE 30, 2018 AND 2017

	<u>2018</u>	<u>2017</u>
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable	\$ 17,703	\$ 56,241
Accrued expenses	350,891	528,465
Due to Opportunity Village ARC	-	155,199
Deferred income	42,250	16,700
	<u>410,844</u>	<u>756,605</u>
Long-term liabilities:		
Long-term debt, net of debt issuance costs	13,650,056	14,636,607
	<u>13,650,056</u>	<u>14,636,607</u>
	<u>14,060,900</u>	<u>15,393,212</u>
Net assets:		
Unrestricted	56,969,833	55,070,173
Temporarily restricted	57,002,354	53,083,044
Permanently restricted	7,670,837	7,590,837
	<u>121,643,024</u>	<u>115,744,054</u>
Total liabilities and net assets	<u>\$ 135,703,924</u>	<u>\$ 131,137,266</u>

See accompanying notes to financial statements

OPPORTUNITY VILLAGE FOUNDATION

**STATEMENTS OF ACTIVITIES
YEARS ENDED JUNE 30, 2018 AND 2017**

	2018	2017
Unrestricted activities		
Revenues, gains and support:		
Organization and individual contributions	\$ 912,968	\$ 5,542,671
Contributions to capital campaign	514,297	-
Fundraising revenues, less direct expenses of \$529,305 and \$465,311, respectively	3,082,069	3,573,959
Interest income	2,893,749	2,740,007
Realized and unrealized gain on investments	1,206,974	1,938,978
Release of restrictions	1,117,953	283,855
Total revenues, gains and support	<u>9,728,010</u>	<u>14,079,470</u>
Expenses and losses:		
Program services	3,252,857	5,680,232
Support services:		
Fundraising	2,402,425	3,196,410
Management and general	2,173,068	1,640,755
Total expenses and losses	<u>7,828,350</u>	<u>10,517,397</u>
Change in unrestricted net assets	<u>1,899,660</u>	<u>3,562,073</u>
Temporarily restricted activities		
Revenues, gains and support:		
Organization and individual contributions	186,374	12,832
Contributions to capital campaign	4,930,889	3,490,395
Release of restrictions	(1,117,953)	(283,855)
Transfer to permanently restricted net assets	(80,000)	(105,000)
Change in temporarily restricted net assets	<u>3,919,310</u>	<u>3,114,372</u>
Permanently restricted activities		
Transfer to permanently restricted net assets	80,000	105,000
Change in permanently restricted net assets	<u>80,000</u>	<u>105,000</u>
Increase in net assets	5,898,970	6,781,445
Net assets, beginning of year	115,744,054	108,962,609
Net assets, end of year	<u>\$ 121,643,024</u>	<u>\$ 115,744,054</u>

See accompanying notes to financial statements

OPPORTUNITY VILLAGE FOUNDATION

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED JUNE 30, 2018 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2017)

	Program Services	Support Services		Total 2018	Total 2017
		Fundraising	Management and General		
Grants to Opportunity Village ARC	\$ 3,252,857	\$ -	\$ -	\$ 3,252,857	\$ 5,680,232
Salaries, taxes and benefits	-	1,705,834	965,929	2,671,763	2,685,751
Bank and credit card fees	-	-	64,274	64,274	92,671
Interest and bond expenses	-	-	330,574	330,574	290,814
Occupancy	-	60,307	-	60,307	273,271
Bad debt expense	-	-	427,317	427,317	214,504
Depreciation	-	291,268	-	291,268	337,505
Insurance	-	71,240	-	71,240	81,835
Transportation expenses	-	18,303	-	18,303	11,707
Supplies	-	15,483	-	15,483	14,062
Advertising and community relations	-	87,760	-	87,760	171,237
Conferences, travel and meals	-	12,739	-	12,739	11,345
Repairs and maintenance	-	22,635	-	22,635	18,013
Professional fees	-	28,788	27,900	56,688	25,669
Subcontracts and consulting	-	52,176	357,074	409,250	602,488
Miscellaneous	-	35,892	-	35,892	6,293
Total expenses	\$ 3,252,857	\$ 2,402,425	\$ 2,173,068	\$ 7,828,350	\$ 10,517,397

See accompanying notes to financial statements

OPPORTUNITY VILLAGE FOUNDATION

**STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2018 AND 2017**

	2018	2017
Cash flow from operating activities:		
Increase in net assets	\$ 5,898,970	\$ 6,781,445
Adjustments to reconcile decrease in net assets to net cash:		
Depreciation expense	291,268	337,505
Amortization of debt issuance costs (interest)	13,449	13,449
Change in present value discount	(93,878)	232,764
Contributions restricted for investment in endowments	(80,000)	(105,000)
Contributions restricted for investment in capital campaign and other programs	(426,344)	(1,700,602)
Noncash grants to Opportunity Village ARC	2,180,653	4,235,270
Amortization of land pledge	85,174	85,174
Bad debt expense	427,317	214,504
Unrealized/realized (gain)/loss on investments	(1,206,974)	(1,938,978)
Changes in operating assets and liabilities:		
Unconditional promise to give	423,926	(4,270,398)
Due from Opportunity Village ARC	(2,335,852)	(1,170,765)
Prepaid expenses and other	18,461	17,197
Accounts payable	(38,538)	(172,188)
Accrued expenses	(152,024)	71,556
Net cash provided by operating activities	5,005,608	2,630,933
Cash flows from investing activities:		
Purchase of property and equipment	(261,994)	(884,325)
Net proceeds/payments for investments	(1,318,568)	24,755,532
Proceeds from surrender of life insurance policy	286,390	-
Payments on notes receivable	1,810	2,122
Net cash provided by (used in) investing activities	(1,292,362)	23,873,329
Cash flows from financing activities:		
Proceeds from contributions restricted for:		
Investments in endowments	80,000	105,000
Investments in capital campaign and other programs	426,344	1,700,602
Payments on long-term debt	(1,000,000)	(1,500,000)
Net cash provided by (used in) financing activities	(493,656)	305,602
Net increase in cash	3,219,590	26,809,864
Cash and equivalents, beginning of year	31,608,575	4,798,711
Cash and equivalents, end of year	\$ 34,828,165	\$ 31,608,575
Supplemental disclosures:		
Cash paid for interest	\$ 317,123	\$ 277,364

See accompanying notes to financial statements

OPPORTUNITY VILLAGE FOUNDATION

NOTES TO FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2018 AND 2017

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

Opportunity Village Foundation (the “Foundation”) is a not-for-profit organization organized to raise, invest, and distribute funds to promote the interests of persons with severe intellectual disabilities and to promote capital campaign drives. The Foundation is supported primarily through donor contributions, grants from donors and organizations and fundraising events held in the Southern Nevada region, such as the Magical Forest and the Las Vegas Great Santa Run.

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

The Foundation presents its financial statements in accordance with the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”). Under the FASB ASC, the Foundation is required to report information regarding its financial position and changes in financial position activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. The prior year comparative information has been summarized as derived from the prior year audited financial statements.

Use of Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported revenues and expenses. Actual results may differ from those estimates. Significant estimates include the allowance for uncollectible receivables, the functional allocation of expenses, and the useful life of depreciated assets.

Cash and Cash Equivalents

Cash and cash equivalents are highly-liquid investments with an initial maturity of three months or less and are stated at the lower of cost or market value. The Foundation has concentrated its credit risk by maintaining deposits in several financial institutions, which at most times exceed amounts covered by insurance provided by the U.S. Federal Deposit Insurance Corporation (“FDIC”). The loss would represent the excess of the deposit liabilities reported by the banks over the amounts that would have been covered by federal insurance. The Foundation has not experienced any losses in such accounts and believes it is not exposed to a significant credit risk to cash.

Investments

Investments are recorded at fair value in accordance with the FASB ASC. All investments in real estate have been donated and are recorded at the fair market value on the date of donation in accordance with the FASB ASC. Our ownership interest in Roberts Boulder LLC is accounted for as an equity method investment. For further information on investments, see Note 2.

OPPORTUNITY VILLAGE FOUNDATION

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2018 AND 2017

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Unconditional Promises to Give

Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. Unconditional promises to give are recorded at the net present value of estimated future cash flows. The Foundation records an allowance to estimate uncollectible unconditional promises receivable. The allowance is based on prior years' experience and management's analysis of specific promises made. The allowance as of June 30, 2018 and 2017 was \$495,956 and \$68,639 respectively. For further information regarding unconditional promises to give, see Note 5.

Long-Lived Assets

The Foundation reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as temporarily restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

The Foundation follows the provisions of the FASB ASC, which requires that long-lived assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of assets. The Foundation believes that no adjustment for impairment is necessary at June 30, 2018 and 2017.

Deferred Income

Deferred income consists of pre-payments for fundraising events that are scheduled in the fiscal year subsequent to when payment is received. Accordingly, such payments are recorded as deferred income and are recognized as revenue in the fiscal year that the events occur.

Donated Assets

Donated marketable securities and other noncash donations are recorded as contributions at their estimated fair values at the date of donation.

Donated Services

Donated services are recognized as contributions in accordance with the FASB ASC, if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Foundation.

OPPORTUNITY VILLAGE FOUNDATION

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2018 AND 2017

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Property and Equipment

The Foundation capitalizes all expenditures for property and equipment in excess of \$2,500. Purchased property and equipment are carried at cost. Donated property and equipment are carried at the approximate fair value at the date of donation. Costs associated with the acquisition, development, and construction of a project are capitalized as construction in progress and are not depreciated until placed in service. Depreciation is computed using the straight-line method over the estimated useful lives of the associated assets. The useful lives are estimated as follows:

- 3 to 5 years for vehicles
- 3 to 15 years for furniture and equipment
- 5 to 30 years for buildings and improvements

Depreciation expense totaled \$291,268 and \$337,505, respectively, for the years ended June 30, 2018 and 2017.

Revenue Recognition

The Foundation accounts for contributions in accordance with the FASB ASC. As such, contributions are recognized as revenue when they are received or unconditionally pledged, including bequests and unconditional promises to give, at their estimated net realizable value. Bequests are recognized at the time the Foundation's right to them is established by a court and to the extent the value of proceeds is subject to reasonable estimation. Gross fundraising revenue recognized on the statements of activities as of June 30, 2018 and 2017 was \$3,611,374 and \$4,039,270, respectively.

Unrestricted contributions are reported as increases in unrestricted net assets. Donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. Temporarily restricted contributions are reported as unrestricted support when the restriction is met in the same period as the contribution is received.

The Foundation had contributions from one donor that represented 76% and 55%, respectively, of contribution revenue and 36% and 29%, respectively, of total revenue recognized during the years ended June 30, 2018 and 2017.

Advertising Expense

The Foundation expensed all of its advertising costs as they were incurred. Advertising costs totaled \$13,616 and \$99,059 during the year ended June 30, 2018 and 2017, respectively. Some advertising costs may be expensed as direct event costs on the statements of activities.

OPPORTUNITY VILLAGE FOUNDATION

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2018 AND 2017

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities and in the statement of functional expenses. Opportunity Village Association for Retarded Citizens (“Opportunity Village ARC”), a not-for-profit organization operated to assist and train adults with severe intellectual disabilities through vocational training, employment and similarly organized services provides management services, facilities maintenance, and custodial services to the Foundation under an annual agreement. For the years ended June 30, 2018 and 2017, expenses under this agreement were \$965,929 and \$851,826 respectively.

Income Tax Status

The Foundation is a not-for-profit organization as described in Section 501(c)(3) of the Internal Revenue Code and is generally exempt from income taxes on related income pursuant to the appropriate section of the Internal Revenue Code. In the preparation of tax returns, tax positions are taken based on interpretation of federal, state and local income tax laws. In accordance with the FASB ASC, management periodically reviews and evaluates the status of uncertain tax positions and makes estimates of amounts, including interest and penalties, ultimately due or owed. No amounts have been identified or recorded as uncertain tax positions. Federal, state, and local tax returns generally remain open for examination by the various taxing authorities for a period of three to six years.

Comparative Financial Information and Reclassifications

The statement of functional expenses includes certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with the FASB ASC. Accordingly, such information should be read in conjunction with the Foundation’s financial statements for the year ended June 30, 2017, from which the summarized information was derived. Certain reclassifications have been made to the 2017 financial statements to conform to the 2018 presentation.

Subsequent Events

Subsequent events have been evaluated through November 8, 2018, which is the date the financial statements were available to be issued.

OPPORTUNITY VILLAGE FOUNDATION

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2018 AND 2017

2. INVESTMENTS

Investments in marketable equity securities with readily determinable fair values are stated at fair value. Real estate investments without readily determinable fair values are stated at cost. Real Estate Investment Trusts (REITs) are stated at fair value as determined by the fund investment manager, as fair value is not readily determinable in open markets. For further information, see description of fair value measurements in Note 3. Gains and losses that result from market fluctuations are recognized in the period such fluctuations occur. Fees related to the investment accounts totaled \$274,085 and \$280,803 for the years ended June 30, 2018 and 2017, respectively.

Investments consist of the following:

	As of June 30,	
	2018	2017
Corporate bonds and bond funds	\$ 19,008,209	\$ 19,070,479
Mutual funds	-	-
Equity securities	36,985,620	34,044,917
Real estate investment trusts	32,500	316,217
Ownership interest in Roberts Boulder, LLC	102,258	171,432
Total	56,128,587	53,603,045
Less: current maturities	48,355,492	45,840,776
Total long-term investments	\$ 7,773,095	\$ 7,762,269

The Foundation also holds land for investment, valued at its original donation value of \$51,000 as of June 30, 2018 and 2017 and reported in other noncurrent assets.

3. FAIR VALUE MEASUREMENTS

Fair value is identified as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and is measured according to a hierarchy that includes: “Level 1” inputs, such as quoted prices in an active market for identical assets or liabilities; “Level 2” inputs, which are observable inputs for similar assets; or “Level 3” inputs, which are unobservable inputs.

The Foundation’s investment assets held at fair value are listed below. No liabilities are held at fair value.

	Level 1	Level 2	Level 3	Total Fair Value
As of June 30, 2018				
Trading securities	\$ 55,993,829	\$ -	\$ -	\$ 55,993,829
Real estate investment trusts	-	32,500	-	32,500
Total	\$ 55,993,829	\$ 32,500	\$ -	\$ 56,026,329
As of June 30, 2017				
Trading securities	\$ 53,115,396	\$ -	\$ -	\$ 53,115,396
Real estate investment trusts	-	316,217	-	316,217
Total	\$ 53,115,396	\$ 316,217	\$ -	\$ 53,431,613

OPPORTUNITY VILLAGE FOUNDATION

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2018 AND 2017

4. ENDOWMENTS

Endowment funds include permanently restricted donor funds, as detailed in Note 10, and Board-designated funds for operations. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-restricted and Board-designated restrictions. The Foundation's endowment funds consist of the following assets:

	As of June 30,	
	2018	2017
Investments	<u>\$ 7,670,837</u>	<u>\$ 7,590,837</u>
Total	<u>\$ 7,670,837</u>	<u>\$ 7,590,837</u>

Interpretation of Relevant Law: The Board of Directors (the "Board") of the Foundation has interpreted Nevada state law as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor-gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets in the donor-restricted endowment accounts until those amounts are appropriated for expenditure by the Foundation in accordance with the donor's wishes. The Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the organization
- (7) The investment policies of the organization

Endowment net asset composition by type of fund as of June 30, 2018:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 7,670,837</u>	<u>\$ 7,670,837</u>
Total	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 7,670,837</u>	<u>\$ 7,670,837</u>

OPPORTUNITY VILLAGE FOUNDATION

NOTES TO FINANCIAL STATEMENTS (CONTINUED)
YEARS ENDED JUNE 30, 2018 AND 2017

4. ENDOWMENTS (CONTINUED)

Changes in endowment net assets for the year ended June 30, 2018:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ -	\$ -	\$ 7,590,837	\$ 7,590,837
Investment return:				
Investment income	-	167,631	-	167,631
Net appreciation (realized and unrealized)	-	<u>73,577</u>	-	<u>73,577</u>
Total investment return	-	241,208	-	241,208
Appropriations	241,208	(241,208)	-	-
Contributions – Donor restricted	-	-	80,000	80,000
Transfer of unrestricted endowment assets	<u>(241,208)</u>	<u>-</u>	<u>-</u>	<u>(241,208)</u>
Endowment net assets, end of year	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 7,670,837</u>	<u>\$ 7,670,837</u>

Endowment net asset composition by type of fund as of June 30, 2017:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor-restricted endowment funds	\$ -	\$ -	\$ 7,590,837	\$ 7,590,837
Total	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 7,590,837</u>	<u>\$ 7,590,837</u>

OPPORTUNITY VILLAGE FOUNDATION

NOTES TO FINANCIAL STATEMENTS (CONTINUED)
YEARS ENDED JUNE 30, 2018 AND 2017

4. ENDOWMENTS (CONTINUED)

Changes in endowment net assets for the year ended June 30, 2017:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of year	\$ -	\$ -	\$ 7,485,837	\$ 7,485,837
Investment return:				
Investment income	-	150,132	-	150,132
Net appreciation (realized and unrealized)	-	103,437	-	103,437
Total investment return	-	253,569	-	253,569
Contributions – Donor restricted	253,569	(253,569)	-	-
Contributions – Board designated	-	-	105,000	105,000
Transfer of unrestricted endowment assets	(253,569)	-	-	(253,569)
Endowment net assets, end of year	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 7,590,837</u>	<u>\$ 7,590,837</u>

Funds with Deficiencies: From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor requires the Foundation to retain as a fund of perpetual duration. There were no deficiencies for the years ended June 30, 2018 and 2017.

Return Objectives and Risk Parameters: The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment, while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for donor-specified periods. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results while assuming a low level of investment risk. The Foundation expects its endowment funds, on an annualized basis, to provide a total return that is superior to the weighted indices of the composite portfolio. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives: To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based and fixed-income investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy: The Foundation's Board of Directors determines each year the appropriation indices of its endowment funds based on the needs of the Foundation and Opportunity Village ARC. In establishing this policy, the Foundation considers the long-term expected return on its endowment. The Board of Directors has designated unrestricted funds to supplement the appropriated earnings each year.

OPPORTUNITY VILLAGE FOUNDATION

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2018 AND 2017

5. UNCONDITIONAL PROMISES TO GIVE

Unconditional promises to give are recorded at the net present value of estimated future cash flows using discount rates ranging between 0.87% and 4%. Amounts are recorded as temporarily restricted net assets until released from restriction. Unconditional promises to give consist of the following:

	As of June 30,	
	2018	2017
Unconditional promises to give for:		
Capital Campaign	\$ 37,010,925	\$ 37,287,270
Scholarships	200,000	300,000
Magical Forest	257,500	287,500
Land	835,000	835,000
Other	380,608	398,190
Oakey Campus land lease (See Note 11)	801,648	821,689
Englestad Campus land lease (See Note 11)	5,525,432	5,590,564
Total unconditional promises to give	<u>\$ 45,011,113</u>	<u>\$ 45,520,213</u>
Receivable in less than one year	\$ 8,077,633	\$ 8,058,215
Receivable in one to five years	26,325,491	26,720,703
Receivable in more than five years	10,607,989	10,741,295
Total unconditional promises to give	45,011,113	45,520,213
Less: unamortized discount	(6,126,444)	(6,220,322)
Less: allowance for doubtful accounts	(495,956)	(68,639)
Net unconditional promises to give	38,388,713	39,231,252
Less: current portion	(838,108)	(985,689)
Net long-term unconditional promises to give	<u>\$ 37,550,605</u>	<u>\$ 38,245,563</u>

At June 30, 2018, unconditional promises to give from two donors represented 94% of net unconditional promises to give.

6. NOTES RECEIVABLE

Interest income on notes receivable is recorded when payments on the notes are received. There are no related fees associated with the notes receivable. Notes receivables are determined to be delinquent when payments are not received in full and in accordance with the note agreements.

The following is a summary of notes receivable.

	As of June 30,	
	2018	2017
Dean Court property in Henderson, Nevada, secured by deed of trust, monthly payments of \$336 at 5% interest, matures February 2023.	\$ 28,398	\$ 30,208
Less: current portion	(2,673)	(2,580)
Total net long-term notes receivable	<u>\$ 25,725</u>	<u>\$ 27,628</u>

OPPORTUNITY VILLAGE FOUNDATION

NOTES TO FINANCIAL STATEMENTS (CONTINUED)
YEARS ENDED JUNE 30, 2018 AND 2017

6. NOTES RECEIVABLE (CONTINUED)

Contractual maturities of notes receivable at June 30, 2018 are as follows:

Fiscal year ending June 30,		
2019	\$	2,673
2020		2,810
2021		2,954
2022		3,105
2023		3,263
Thereafter		13,593
	\$	<u>28,398</u>

7. IN-KIND CONTRIBUTIONS

In-kind contributions are included in contributions and fundraising revenues in the statements of activities, and principally consist of donated supplies and professional services for management and general and fundraising events. The estimated fair value of recognized in-kind contributions at June 30, 2018 and 2017:

	For the year ended June 30,	
	2018	2017
Professional fees	\$ 23,248	\$ 65,468
Entertainment	-	4,400
Total donated services	23,248	69,868
Donated goods	63,594	173,014
Total in-kind contributions	<u>\$ 86,842</u>	<u>\$ 242,882</u>

OPPORTUNITY VILLAGE FOUNDATION

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2018 AND 2017

8. BONDS PAYABLE

In January 2007, Opportunity Village ARC and the Foundation entered into an agreement to borrow funds from the proceeds of the sale of bonds issued by Clark County, Nevada. The Variable Rate Demand Economic Development Revenue Bonds (Opportunity Village Foundation Project) Series 2007 were issued in the amount of \$24,275,000. The balance of outstanding debt, net of unamortized bond issuance costs, was \$ 13,650,056 and \$14,636,607 as of June 30, 2018 and 2017, respectively. The debt is recorded on the books of the Foundation as the Foundation has the obligation for repayment. The funds were restricted to various construction projects and were used to finance the costs of construction of the Engelstad Campus and the renovation and improvement of the administrative facilities located at the Oakey Campus.

No principal payments are due on the bonds until their maturity date of January 1, 2037. Interest only payments are due monthly, and the variable interest rate is determined by the bond remarketing agent not to exceed 12%. The overall effective rate of interest on the bonds for fiscal year 2018 was 1.29%.

Attached to the bond is a mandatory letter of credit with a separate bank, which is the only collateral for the bonds. The letter of credit is in the amount of the bond proceeds plus 39 days accrued interest. The original letter of credit was replaced with a subsequent letter of credit effective February 10, 2011, which expires February 2019. The subsequent letter of credit of \$14,078,225 consists of \$13,900,000 principal plus \$178,225, which represents 39 days of accrued interest at the maximum rate of 12% per annum. As part of the agreement under the letter of credit, the Foundation, combined with Opportunity Village ARC, must maintain a ratio of unrestricted cash and investments to debt of at least 1.25 to 1.00 at June 30 of each year. As of June 30, 2018, the Foundation was in compliance with these requirements. No amount was drawn on this letter of credit as of June 30, 2018.

9. DEFERRED BOND ISSUANCE COSTS

Deferred bond issuance costs consist of the following:

	For the year ended June 30,	
	2018	2017
Deferred bond issuance costs	\$ 587,669	\$ 587,669
Less: accumulated amortization	(337,725)	(324,276)
	<u>\$ 249,944</u>	<u>\$ 263,393</u>

Amortization (interest) expense was \$13,449 for each of the years ended June 30, 2018 and 2017, respectively.

Future estimated amortization for deferred bond issuance costs are as follows:

Fiscal year ending June 30,	
2019	\$ 13,449
2020	13,449
2021	13,449
2022	13,449
2023	13,449
Thereafter	182,699
	<u>\$ 249,944</u>

OPPORTUNITY VILLAGE FOUNDATION

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2018 AND 2017

10. NATURE AND AMOUNT OF NET ASSETS

Temporarily restricted net assets represent contributions and other inflows of assets where use is limited by donor-imposed stipulations. These stipulations either expire by the passage of time or are fulfilled and removed by actions of the Foundation. Permanently restricted net assets represent contributions and other inflows of assets where use is limited by donor-imposed stipulations in perpetuity. Income generated from permanently restricted investments is available to support varying activities of the Foundation.

Temporarily restricted net assets are available for the following purposes:

	As of June 30,	
	2018	2017
Capital campaign	\$ 51,636,305	\$ 47,778,671
Land leases	2,045,201	2,051,713
Recreation programs	1,468,905	1,543,196
Land for campus expansion	835,000	835,000
Scholarships	413,911	234,304
Time restricted	343,396	357,291
Magical Forest	239,182	264,515
Various donor-restricted programs	20,454	18,354
	<u>\$ 57,002,354</u>	<u>\$ 53,083,044</u>

The temporarily restricted net assets are held in the following assets:

	As of June 30,	
	2018	2017
Investments	\$ 18,613,641	\$ 13,851,792
Unconditional promises to give, net	38,388,713	39,231,252
	<u>\$ 57,002,354</u>	<u>\$ 53,083,044</u>

Permanently restricted net assets are held as investments, restricted as follows. Income earned from these investments is similarly restricted, unless otherwise noted.

	As of June 30,	
	2018	2017
Lied Foundation Endowment (1)	\$ 2,229,088	\$ 2,229,088
Walters Endowment – Magical Forest	150,000	150,000
Engelstad Scholarship Endowment – Scholarships	4,000,000	4,000,000
Crawford Endowment – Magical Forest	742,500	712,500
Forrest Endowment (1)	399,249	399,249
Nitz Scholarship Endowment	150,000	100,000
Total permanently restricted net assets	<u>\$ 7,670,837</u>	<u>\$ 7,590,837</u>

(1) Earnings from these endowments are unrestricted.

OPPORTUNITY VILLAGE FOUNDATION

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2018 AND 2017

11. LEASES

In November 1990, the Foundation entered into an agreement with the State of Nevada to lease land, upon which the Foundation constructed a campus to serve people with disabilities, known as the “Oakey Campus”, which building was donated to Opportunity Village ARC. The term of the land lease was amended in July 2009 for 49 years with no rental payments and will expire on June 30, 2058. The fair value of donated rent to be received under this lease has been estimated at \$20,041 per year and is recorded as an unconditional promise to give, net of present value discount on the books of the Foundation. The related expenses are recorded as grants to Opportunity Village ARC.

In May 2004, the Foundation entered into an agreement with Clark County to lease land, upon which the Foundation constructed a campus to serve people with disabilities, known as the “Engelstad Campus”, which was completed and donated to Opportunity Village ARC in October 2009. The term of the land lease was amended in September 2006 for 99 years with annual rental payments of \$1,200 and will expire on April 30, 2103. The fair value of donated rent to be received under this lease has been estimated at \$63,932 per year and has been recorded as an unconditional promise to give, net of present value discount, on the books of the Foundation. The related expenses are recorded as grants to Opportunity Village ARC.

Future minimum payments under the operating leases as of June 30, 2018 are as follows:

Fiscal year ending June 30,	
2019	\$ 1,200
2020	1,200
2021	1,200
2022	1,200
2023	1,200
Thereafter	96,000
	<u>\$ 102,000</u>

12. COMMITMENTS AND CONTINGENCIES

The Foundation may become involved in legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Foundation’s financial position, results of operations, or liquidity.

Line of credit: The Foundation and Opportunity Village ARC collectively secure a \$3,000,000 revolving line of credit. Advances on the credit line are payable on demand and carry an interest rate equal to the prime rate plus 3.25%. The credit line is unsecured and expires on February 13, 2019. No amount was drawn on this credit line as of June 30, 2018 and 2017.

Severance agreement: In August 2016, the Foundation entered into a separation agreement due to the resignation of a key employee. The agreement stipulates that a total of \$623,792 in severance will be paid in three equal annual installments to the former employee. At June 30, 2018 and 2017, the liability to the Foundation as a result of this agreement was \$219,046 and \$437,878, respectively, included in accrued expenses on the statements of financial position.

OPPORTUNITY VILLAGE FOUNDATION

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2018 AND 2017

13. RELATED PARTY TRANSACTIONS

Opportunity Village ARC has historically relied on the Foundation to provide grants and cash to cover operational shortfalls. However, Opportunity Village ARC is independent for financial reporting purposes as the entities are not under common control. The Foundation transferred cash balances totaling \$4,700,000 and \$2,800,000 for the years ended June 30, 2018 and 2017, respectively, to Opportunity Village ARC to cover operating shortfalls.

The Foundation recognized grant disbursements to Opportunity Village ARC totaling \$3,252,857 and \$5,680,232 for the years ended June 30, 2018 and 2017, respectively. These disbursements were charged to the intercompany balance owed from Opportunity Village ARC. Included in these grant disbursements are the following items:

	For the year ended June 30,	
	2018	2017
Scholarships	\$ 26,360	\$ 322,086
Donations and interest income related to programs	334,350	429,015
In-kind rent (1)	85,174	85,174
Noncash grants to ARC (2)	2,180,653	4,235,270
Capacity building	626,320	608,687
Total grant disbursements	<u>\$ 3,252,857</u>	<u>\$ 5,680,232</u>

- (1) The Foundation has been granted by Clark County the right to use the land on which the Oakey Campus and Engelstad Campus were constructed. The land leases are recorded as unconditional promises to give by the Foundation. For additional information, see Note 11. As the assets and buildings of the Oakey Campus and Engelstad Campus are owned by Opportunity Village ARC, Opportunity Village ARC recognized \$85,174 and \$85,174 in in-kind rent expense for the years ended June 30, 2018 and 2017, respectively.
- (2) The Foundation had an amount due to Opportunity Village ARC of \$0 and \$155,199 as of June 30, 2018 and 2017, respectively. Intercompany receivables and payables are the result of cash payments by the Foundation to Opportunity Village ARC for operating needs, transfers of property and equipment, and payments for management services as described in Note 1. These balances are monitored by the Boards of each respective organization and may be forgiven by each organization as necessary. For the years ended June 30, 2018, the Foundation gave noncash grants in the amount of \$2,180,653 and \$4,235,270 to Opportunity Village ARC, respectively.