

**OPPORTUNITY VILLAGE  
FOUNDATION  
FINANCIAL STATEMENTS  
JUNE 30, 2017 AND 2016**



HOULDSWORTH, RUSSO & COMPANY

8675 S. Eastern Avenue | Las Vegas, Nevada 89123 | P: 702.269.9992 | F: 702.269.9993 | [www.trustHRC.com](http://www.trustHRC.com)

**OPPORTUNITY VILLAGE FOUNDATION**

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**YEARS ENDED JUNE 30, 2017 AND 2016**

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
Opportunity Village Foundation  
Las Vegas, Nevada

We have audited the accompanying financial statements of Opportunity Village Foundation ("Foundation"), which comprise the statement of financial position as of June 30, 2017, and the related statements of activities, functional expenses, and cash flows for the year then ended and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2017 and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

### Report on Summarized Comparative Information

We have previously audited the Foundation's 2016 financial statements, and we expressed an unmodified opinion on those audited financial statements in our report dated September 27, 2016. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Las Vegas, Nevada  
October 24, 2017

Certified Public Accountants  
**20** YEARS & COUNTING

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# OPPORTUNITY VILLAGE FOUNDATION

## STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2017 AND 2016

	<u>2017</u>	<u>2016</u>
<b>ASSETS</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 31,608,575	\$ 4,798,711
Investments	31,988,984	54,209,850
Investments, temporarily restricted	13,851,792	14,555,380
Due from Opportunity Village ARC	-	2,909,306
Unconditional promises to give, current	8,058,215	8,044,915
Notes receivable, current	2,580	8,832
Prepaid expenses and other	44,996	62,193
	<u>85,555,142</u>	<u>84,589,187</u>
<b>Property and equipment:</b>		
Land	2,419,778	2,407,500
Vehicles	24,663	24,663
Buildings and improvements	600,146	622,699
Furniture, fixtures and equipment	2,472,109	2,259,739
Construction in progress	3,100,324	2,450,148
Accumulated depreciation	<u>(2,395,439)</u>	<u>(2,089,988)</u>
	<u>6,221,581</u>	<u>5,674,761</u>
<b>Other noncurrent assets:</b>		
Investments, permanently restricted	7,590,837	7,485,837
Ownership interest in Roberts Boulder, LLC	171,432	213,207
Unconditional promises to give, net	31,173,037	27,368,377
Notes receivable, net	27,628	103,502
Other noncurrent assets	397,609	352,934
	<u>39,360,543</u>	<u>35,523,857</u>
<b>Total assets</b>	<u>\$ 131,137,266</u>	<u>\$ 125,787,805</u>

See accompanying notes to financial statements

**OPPORTUNITY VILLAGE FOUNDATION**

**STATEMENTS OF FINANCIAL POSITION (CONTINUED)**

**JUNE 30, 2017 AND 2016**

	<u>2017</u>	<u>2016</u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Current liabilities:</b>		
Accounts payable	\$ 56,242	\$ 228,430
Accrued expenses	528,465	160,492
Due to Opportunity Village ARC	155,199	-
Deferred income	16,700	122,625
	<u>756,606</u>	<u>511,547</u>
<b>Long-term liabilities:</b>		
Deferred compensation	-	190,492
Long-term debt, net of debt issuance costs	14,636,606	16,123,157
	<u>14,636,606</u>	<u>16,313,649</u>
	<u>15,393,212</u>	<u>16,825,196</u>
<b>Net assets:</b>		
Unrestricted	55,070,173	51,508,100
Temporarily restricted	53,083,044	49,968,672
Permanently restricted	7,590,837	7,485,837
	<u>115,744,054</u>	<u>108,962,609</u>
<b>Total liabilities and net assets</b>	<u>\$ 131,137,266</u>	<u>\$ 125,787,805</u>

See accompanying notes to financial statements

**OPPORTUNITY VILLAGE FOUNDATION**

**STATEMENTS OF ACTIVITIES  
YEARS ENDED JUNE 30, 2017 AND 2016**

	<u>2017</u>	<u>2016</u>
<b>Unrestricted activities</b>		
Revenues, gains and support:		
Organization and individual contributions	\$ 5,542,671	\$ 4,323,742
Fundraising revenues, less direct expenses of \$465,311 and \$708,562, respectively	3,573,959	3,989,453
Interest income	2,740,007	1,970,578
Realized and unrealized gain on investments	1,938,978	-
Release of restrictions	283,855	8,998,851
Total revenues, gains and support	<u>14,079,470</u>	<u>19,282,624</u>
Expenses and losses:		
Program services	5,680,232	2,298,210
Support services:		
Fundraising	3,196,410	2,413,172
Management and general	1,640,755	1,425,637
Realized and unrealized loss on investments	-	4,605,897
Total expenses and losses	<u>10,517,397</u>	<u>10,742,916</u>
<b>Change in unrestricted net assets</b>	<u>3,562,073</u>	<u>8,539,708</u>
<b>Temporarily restricted activities</b>		
Revenues, gains and support:		
Organization and individual contributions	12,832	793,425
Contributions to capital campaign	3,490,395	5,991,241
Interest income	-	188,376
Release of restrictions	(283,855)	(8,998,851)
Transfer to permanently restricted net assets	(105,000)	(110,000)
<b>Change in temporarily restricted net assets</b>	<u>3,114,372</u>	<u>(2,135,809)</u>
<b>Permanently restricted activities</b>		
Transfer to permanently restricted net assets	105,000	110,000
<b>Change in permanently restricted net assets</b>	<u>105,000</u>	<u>110,000</u>
<b>Increase in net assets</b>	6,781,445	6,513,899
<b>Net assets, beginning of year</b>	108,962,609	102,448,710
<b>Net assets, end of year</b>	<u>\$ 115,744,054</u>	<u>\$ 108,962,609</u>

See accompanying notes to financial statements

**OPPORTUNITY VILLAGE FOUNDATION**

**STATEMENT OF FUNCTIONAL EXPENSES**

**YEAR ENDED JUNE 30, 2017 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2016)**

	<b>Support Services</b>				
	<b>Program Services</b>	<b>Fundraising</b>	<b>Management and General</b>	<b>Total 2017</b>	<b>Total 2016</b>
Grants to Opportunity Village ARC	\$ 5,680,232	\$ -	\$ -	\$ 5,680,232	\$ 2,298,210
Salaries, taxes and benefits	-	2,063,820	621,931	2,685,751	2,369,463
Bank and credit card fees	-	-	92,671	92,671	88,287
Interest and bond expenses	-	-	290,814	290,814	202,327
Occupancy	-	273,271	-	273,271	174,895
Bad debt expense	-	-	214,504	214,504	-
Depreciation	-	337,505	-	337,505	336,151
Insurance	-	81,835	-	81,835	47,773
Transportation expenses	-	11,707	-	11,707	12,226
Supplies	-	14,062	-	14,062	26,529
Advertising and community relations	-	171,237	-	171,237	97,288
Conferences, travel and meals	-	11,345	-	11,345	12,414
Repairs and maintenance	-	18,013	-	18,013	20,227
Professional fees	-	3,135	22,534	25,669	21,775
Subcontracts and consulting	-	204,187	398,301	602,488	407,697
Miscellaneous	-	6,293	-	6,293	21,757
<b>Total expenses</b>	<b>\$ 5,680,232</b>	<b>\$ 3,196,410</b>	<b>\$ 1,640,755</b>	<b>\$ 10,517,397</b>	<b>\$ 6,137,019</b>

See accompanying notes to financial statements

**OPPORTUNITY VILLAGE FOUNDATION**

**STATEMENTS OF CASH FLOWS  
YEARS ENDED JUNE 30, 2017 AND 2016**

	<u>2017</u>	<u>2016</u>
<b>Cash flow from operating activities:</b>		
Increase in net assets	\$ 6,781,445	\$ 6,513,899
Adjustments to reconcile decrease in net assets to net cash:		
Depreciation expense	337,505	336,151
Amortization of debt issuance costs (interest)	13,449	13,449
Change in present value discount	232,764	(255,612)
Noncash grants to Opportunity Village ARC	4,235,270	-
Amortization of land pledge	85,174	83,664
Bad debt expense	214,504	-
Unrealized/realized (gain)/loss on investments	(1,938,978)	4,605,897
Unconditional promise to give restricted for long-term purposes	(1,805,602)	(7,056,434)
Changes in operating assets and liabilities:		
Unconditional promise to give	(4,270,398)	1,450,827
Due to/from Opportunity Village ARC	(1,170,765)	(2,452,480)
Prepaid expenses and other	17,197	(3,626)
Accounts payable	(172,188)	206,310
Accrued and other expenses	71,556	(73,136)
<b>Net cash provided by operating activities</b>	<u>2,630,933</u>	<u>3,368,909</u>
<b>Cash flows from investing activities:</b>		
Purchase of property and equipment	(884,325)	(4,800,219)
Net proceeds/payments for investments	24,755,532	(27,782,257)
Payments on notes receivable	2,122	3,835
<b>Net cash provided by/(used in) investing activities</b>	<u>23,873,329</u>	<u>(32,578,641)</u>
<b>Cash flows from financing activities:</b>		
Proceeds from contributions restricted for:		
Investments in endowments	105,000	110,000
Investments in capital campaign and other programs	1,700,602	6,946,434
Payments on long-term debt	(1,500,000)	-
<b>Net cash provided by financing activities</b>	<u>305,602</u>	<u>7,056,434</u>
<b>Net increase/(decrease) in cash</b>	26,809,864	(22,153,298)
<b>Cash, beginning of year</b>	4,798,711	26,952,009
<b>Cash, end of year</b>	<u>\$ 31,608,575</u>	<u>\$ 4,798,711</u>
<b>Supplemental disclosures:</b>		
Cash paid for interest	\$ 277,364	\$ 19,829

See accompanying notes to financial statements



# OPPORTUNITY VILLAGE FOUNDATION

## NOTES TO FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2017 AND 2016

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### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Activities

Opportunity Village Foundation (the “Foundation”) is a not-for-profit organization organized to raise, invest, and distribute funds to promote the interests of persons with severe intellectual disabilities and to promote capital campaign drives. The Foundation is supported primarily through donor contributions, grants from donors and organizations and fundraising events held in the Southern Nevada region, such as the Magical Forest and the Las Vegas Great Santa Run.

#### Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

#### Basis of Presentation

The Foundation presents its financial statements in accordance with the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”). Under the FASB ASC, the Foundation is required to report information regarding its financial position and changes in financial position activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. The prior year comparative information has been summarized as derived from the prior year audited financial statements.

#### Use of Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported revenues and expenses. Actual results may differ from those estimates. Significant estimates include allowance for receivables, functional allocation of expenses and valuation of in-kind donations.

#### Cash and Cash Equivalents

Cash and cash equivalents are highly liquid investments with an initial maturity of three months or less and are stated at the lower of cost or market value. The Foundation has concentrated its credit risk by maintaining deposits in several financial institutions, which at most times exceed amounts covered by insurance provided by the U.S. Federal Deposit Insurance Corporation (“FDIC”). The loss would represent the excess of the deposit liabilities reported by the banks over the amounts that would have been covered by federal insurance. The Foundation has not experienced any losses in such accounts and believes it is not exposed to a significant credit risk to cash.

#### Investments

Investments are recorded at fair value in accordance with the FASB ASC. All investments in real estate have been donated and are recorded at the fair market value on the date of donation in accordance with the FASB ASC. Our ownership interest in Roberts Boulder LLC is accounted for as an equity method investment. For further information on investments, see Note 2.

## OPPORTUNITY VILLAGE FOUNDATION

### NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2017 AND 2016

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#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### Unconditional Promises to Give

Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. Unconditional promises to give are recorded at the net present value of estimated future cash flows. The Foundation records an allowance to estimate uncollectible unconditional promises receivable. The allowance is based on prior years' experience and management's analysis of specific promises made. The allowance as of June 30, 2017 and 2016 was \$68,639 and \$136,311 respectively. For further information regarding unconditional promises to give, see Note 11.

##### Long-Lived Assets

The Foundation reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as temporarily restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

The Foundation follows the provisions of the FASB ASC, which requires that long-lived assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of assets. The Foundation believes that no adjustment for impairment is necessary at June 30, 2017 and 2016.

##### Deferred Income

Deferred income consists of pre-payments for fundraising events that are scheduled in the fiscal year subsequent to when payment is received. Accordingly, such payments are recorded as deferred income and are recognized as revenue in the fiscal year that the events occur.

##### Donated Assets

Donated marketable securities and other noncash donations are recorded as contributions at their estimated fair values at the date of donation.

##### Donated Services

Donated services are recognized as contributions in accordance with the FASB ASC, if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Foundation.

## OPPORTUNITY VILLAGE FOUNDATION

### NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2017 AND 2016

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#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### Property and Equipment

The Foundation capitalizes all expenditures for property and equipment in excess of \$2,500. Purchased property and equipment are carried at cost. Donated property and equipment are carried at the approximate fair value at the date of donation. Costs associated with the acquisition, development, and construction of a project are capitalized as construction in progress and are not depreciated until placed in service. Depreciation is computed using the straight-line method over the estimated useful lives of the associated assets. The useful lives are estimated as follows:

- 3 to 5 years for vehicles
- 3 to 15 years for furniture and equipment
- 5 to 30 years for buildings and improvements

Depreciation expense totaled \$337,505 and \$336,151, respectively, for the years ended June 30, 2017 and 2016.

##### Revenue Recognition

The Foundation accounts for contributions in accordance with the FASB ASC. As such, contributions are recognized as revenue when they are received or unconditionally pledged, including bequests and unconditional promises to give, at their estimated net realizable value. Bequests are recognized at the time the Foundation's right to them is established by a court and to the extent the value of proceeds is subject to reasonable estimation. Gross fundraising revenue recognized on the statements of activities as of June 30, 2017 and 2016 was \$4,039,270 and \$4,698,015, respectively.

Unrestricted contributions are reported as increases in unrestricted net assets. Donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. Temporarily restricted contributions are reported as unrestricted support when the restriction is met in the same period as the contribution is received.

The Foundation had contributions from one donor that represented 55% of contribution revenue during and 29% of total revenue recognized during the year ended June 30, 2017.

##### Advertising Expense

The Foundation expensed all of its advertising costs as they were incurred. Advertising costs totaled \$99,059 and \$37,456 during the year ended June 30, 2017 and 2016, respectively. Some advertising costs may be expensed as direct event costs on the statements of activities.

## OPPORTUNITY VILLAGE FOUNDATION

### NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2017 AND 2016

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#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities and in the statement of functional expenses. Opportunity Village Association for Retarded Citizens (“Opportunity Village ARC”), a not-for-profit organization operated to assist and train adults with severe intellectual disabilities through vocational training, employment and similarly organized services provides management services, facilities maintenance, and custodial services to the Foundation under an annual agreement. For the years ended June 30, 2017 and 2016, expenses under this agreement were \$851,826 and \$781,865 respectively.

##### Income Tax Status

The Foundation is a not-for-profit organization as described in Section 501(c)(3) of the Internal Revenue Code and is generally exempt from income taxes on related income pursuant to the appropriate section of the Internal Revenue Code. In the preparation of tax returns, tax positions are taken based on interpretation of federal, state and local income tax laws. In accordance with the FASB ASC, management periodically reviews and evaluates the status of uncertain tax positions and makes estimates of amounts, including interest and penalties, ultimately due or owed. No amounts have been identified, or recorded as uncertain tax positions. Federal, state, and local tax returns generally remain open for examination by the various taxing authorities for a period of three to six years.

##### Comparative Financial Information and Reclassifications

The statement of functional expenses includes certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with the FASB ASC. Accordingly, such information should be read in conjunction with the Foundation’s financial statements for the year ended June 30, 2016, from which the summarized information was derived.

##### Subsequent Events

Subsequent events have been evaluated through October 24, 2017, which is the date the financial statements were available to be issued.

## OPPORTUNITY VILLAGE FOUNDATION

### NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2017 AND 2016

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#### 2. INVESTMENTS

Investments in marketable equity securities with readily determinable fair values are stated at fair value. Real estate investments without readily determinable fair values are stated at cost. Real Estate Investment Trusts (REITs) are stated at fair value as determined by the fund investment manager, as fair value is not readily determinable in open markets. For further information, see description of fair value measurements in Note 4. Gains and losses that result from market fluctuations are recognized in the period such fluctuations occur. Fees related to the investment accounts totaled \$280,803 and \$228,600 for the years ended June 30, 2017 and 2016, respectively.

Investments consist of the following:

	As of June 30,	
	2017	2016
Corporate bonds and bond funds	\$ 19,070,479	\$ 18,017,002
Mutual funds	-	41,801,265
Equity securities	34,044,917	15,782,924
Real estate investment trusts	316,217	649,876
Ownership interest in Roberts Boulder, LLC	171,432	213,207
Total	53,603,045	76,464,274
Less current maturities	45,840,776	68,765,230
Total long-term investments	\$ 7,762,269	\$ 7,699,044

The Foundation also holds land for investment, valued at its original donation value of \$51,000 as of June 30, 2017 and 2016 and is reported in other noncurrent assets.

#### 3. IN-KIND CONTRIBUTIONS

In-kind contributions are included in contributions and fundraising revenues in the statements of activities, and principally consist of donated supplies and professional services for management and general and fundraising events. The estimated fair value of recognized in-kind contributions at June 30, 2017 and 2016:

	For the year ended June 30,	
	2017	2016
Advertising	\$ -	\$ 17,900
Professional fees	65,468	161,649
Entertainment	4,400	19,500
Total donated services	69,868	199,049
Donated goods	173,014	194,164
Total in-kind contributions	\$ 242,882	\$ 393,213

## OPPORTUNITY VILLAGE FOUNDATION

### NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2017 AND 2016

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#### 4. FAIR VALUE MEASUREMENTS

Fair value is identified as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and is measured according to a hierarchy that includes: “Level 1” inputs, such as quoted prices in an active market for identical assets or liabilities; “Level 2” inputs, which are observable inputs for similar assets; or “Level 3” inputs, which are unobservable inputs.

The Foundation’s investment assets held at fair value are listed below. No liabilities are held at fair value.

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total Fair Value</u>
As of June 30, 2017				
Trading securities	\$ 53,115,396	\$ -	\$ -	\$53,115,396
Real estate investment trusts	-	316,217	-	316,217
Total	<u>\$ 53,115,396</u>	<u>\$ 316,217</u>	<u>\$ -</u>	<u>\$53,431,613</u>

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total Fair Value</u>
As of June 30, 2016				
Trading securities	\$ 75,601,191	\$ -	\$ -	\$75,601,191
Real estate investment trusts	-	649,876	-	649,876
Total	<u>\$ 75,601,191</u>	<u>\$ 649,876</u>	<u>\$ -</u>	<u>\$76,251,067</u>

#### 5. DEFERRED COMPENSATION

During the year ended June 30, 2017, the only key employee of the Foundation with a deferred compensation agreement resigned. The agreement required \$14,000 in employer contributions each fiscal year during the continuance of the employee’s employment. The employee was fully vested in all funds placed in the deferred compensation account, including all investment income and losses. The fully vested amount, including the accumulated investment income or losses, was distributed to the employee at the employee’s departure based on the payout structure of the contract. As of June 30, 2017 and 2016, the Foundation has recorded a deferred compensation liability of \$0 and \$190,492, respectively.

**OPPORTUNITY VILLAGE FOUNDATION****NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
YEARS ENDED JUNE 30, 2017 AND 2016****6. NOTES RECEIVABLE**

Interest income on notes receivable is recorded when payments on the notes are received. There are no related fees associated with the notes receivable. Notes receivables are determined to be delinquent when payments are not received in full and in accordance with the note agreements.

The following is a summary of notes receivable.

	As of June 30,	
	2017	2016
Dalene Avenue property in Henderson, Nevada, secured by deed of trust, with interest-only monthly payments of \$145. Interest is calculated at 7.5% and the note is interest-only for the remainder of the tenant's life.	\$ -	\$ 23,155
Dean Court property in Henderson, Nevada, secured by deed of trust, monthly payments of \$336 at 5% interest, matures February 2023.	30,208	32,263
Dean Court property in Henderson, Nevada, secured by deed of trust, monthly payments of \$400 at 2% interest, matures November 2036.	-	80,071
Total	30,208	135,489
Less: allowance for doubtful accounts	-	23,155
Net notes receivable	30,208	112,334
Less: current portion	2,580	8,832
Total net long-term notes receivable	<u>\$ 27,628</u>	<u>\$ 103,502</u>

Contractual maturities of notes receivable at June 30, 2017 are as follows:

Fiscal year ending June 30,	
2018	\$ 2,580
2019	2,713
2020	2,851
2021	2,997
2022	3,151
Thereafter	15,916
	<u>\$ 30,208</u>

**OPPORTUNITY VILLAGE FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**YEARS ENDED JUNE 30, 2017 AND 2016**

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**7. DEFERRED BOND ISSUANCE COSTS**

Deferred bond issuance costs consist of the following:

	For the year ended June 30,	
	2017	2016
Deferred bond issuance costs	\$ 587,669	\$ 587,669
Less: accumulated amortization	(324,274)	(310,825)
	<u>\$ 263,395</u>	<u>\$ 276,844</u>

Amortization (interest) expense was \$13,449 for each of the years ended June 30, 2017 and 2016, respectively.

Future estimated amortization for deferred bond issuance costs are as follows:

Fiscal year ending June 30,	
2018	\$ 13,449
2019	13,449
2020	13,449
2021	13,449
2022	13,449
Thereafter	196,150
	<u>\$ 263,395</u>

**8. CHANGE IN ACCOUNTING PRINCIPLE**

During the year ended June 30, 2017, the Foundation implemented FASB Accounting Standards Update (ASU) No. 2015-03, *Interest-Imputation of Interest*, which simplifies the presentation of debt issuance costs. This update requires debt issuance costs related to a recognized liability be presented in the statement of financial position as a direct deduction from the carrying amount of that debt liability. The presentation of the net amount of debt issuance costs has been reclassified in the statement of financial position for the years ended June 30, 2017 and 2016, in the amounts of \$263,394 and \$276,844, respectively. These amounts were previously presented as the asset "deferred bond issuance costs." The recognition and measurement of debt issuance costs are not affected.



**OPPORTUNITY VILLAGE FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**YEARS ENDED JUNE 30, 2017 AND 2016**

**9. NATURE AND AMOUNT OF NET ASSETS**

Temporarily restricted net assets represent contributions and other inflows of assets where use is limited by donor-imposed stipulations. These stipulations either expire by the passage of time or are fulfilled and removed by actions of the Foundation. Permanently restricted net assets represent contributions and other inflows of assets where use is limited by donor-imposed stipulations in perpetuity. Income generated from permanently restricted investments is available to support varying activities of the Foundation.

Temporarily restricted net assets are available for the following purposes:

	As of June 30,	
	2017	2016
Capital campaign	\$ 47,778,671	\$ 44,367,188
Land leases	2,051,713	2,057,975
Recreation programs	1,543,196	1,622,806
Land for campus expansion	835,000	835,000
Scholarships	234,304	389,926
Time restricted	357,291	370,740
Magical Forest	264,515	309,683
Various donor-restricted programs	18,354	15,354
	<u>\$ 53,083,044</u>	<u>\$ 49,968,672</u>

The temporarily restricted net assets are held in the following assets:

	As of June 30,	
	2017	2016
Investments	\$ 13,851,792	\$ 14,555,380
Unconditional promises to give, net	39,231,252	35,413,292
	<u>\$ 53,083,044</u>	<u>\$ 49,968,672</u>

Permanently restricted net assets are held as investments, restricted as follows. Income earned from these investments is similarly restricted, unless otherwise noted.

	As of June 30,	
	2017	2016
Lied Foundation Endowment (1)	\$ 2,229,088	\$ 2,229,088
Walters Endowment – Magical Forest	150,000	150,000
Engelstad Scholarship Endowment – Scholarships	4,000,000	4,000,000
Crawford Endowment – Magical Forest	712,500	657,500
Forrest Endowment (1)	399,249	399,249
Nitz Scholarship Endowment	100,000	50,000
Total permanently restricted net assets	<u>\$ 7,590,837</u>	<u>\$ 7,485,837</u>

(1) Earnings from these endowments are unrestricted.

## OPPORTUNITY VILLAGE FOUNDATION

### NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2017 AND 2016

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#### 10. ENDOWMENTS

Endowment funds include permanently restricted donor funds, as detailed in Note 9, and Board-designated funds for operations. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-restricted and Board-designated restrictions. The Foundation's endowment funds consist of the following assets:

	As of June 30,	
	2017	2016
Investments	<u>\$ 7,590,837</u>	<u>\$ 7,485,837</u>
Total	<u>\$ 7,590,837</u>	<u>\$ 7,485,837</u>

*Interpretation of Relevant Law:* The Board of Directors (the "Board") of the Foundation has interpreted Nevada state law as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor-gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets in the donor-restricted endowment accounts until those amounts are appropriated for expenditure by the Foundation in accordance with the donor's wishes. The Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the organization
- (7) The investment policies of the organization

Endowment net asset composition by type of fund as of June 30, 2017:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 7,590,837</u>	<u>\$ 7,590,837</u>
Total	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 7,590,837</u>	<u>\$ 7,590,837</u>

**OPPORTUNITY VILLAGE FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**YEARS ENDED JUNE 30, 2017 AND 2016**

**10. ENDOWMENTS (CONTINUED)**

Changes in endowment net assets for the year ended June 30, 2017:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ -	\$ -	\$ 7,485,837	\$ 7,485,837
Investment return:				
Investment income	-	150,132	-	150,132
Net appreciation (realized and unrealized)	-	103,437	-	103,437
Total investment return	-	253,569	-	253,569
Appropriations	253,569	(253,569)	-	-
Contributions – Donor restricted	-	-	105,000	105,000
Transfer of unrestricted endowment assets	(253,569)	-	-	(253,569)
Endowment net assets, end of year	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 7,590,837</u>	<u>\$ 7,590,837</u>

Endowment net asset composition by type of fund as of June 30, 2016:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor-restricted endowment funds	\$ -	\$ -	\$ 7,485,837	\$ 7,485,837
Total	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 7,485,837</u>	<u>\$ 7,485,837</u>

## OPPORTUNITY VILLAGE FOUNDATION

### NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2017 AND 2016

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#### 10. ENDOWMENTS (CONTINUED)

Changes in endowment net assets for the year ended June 30, 2016:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of year	\$ 161,522	\$ -	\$ 7,375,837	\$ 7,537,359
Investment return:				
Investment income	-	193,459	-	193,459
Net appreciation (realized and unrealized)	-	(452,177)	-	(452,177)
Total investment return	-	(258,718)	-	(258,718)
Contributions – Donor restricted			110,000	110,000
Contributions – Board designated	-	258,718	-	258,718
Transfer of unrestricted endowment assets	(161,522)	-	-	(161,522)
Endowment net assets, end of year	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 7,485,837</u>	<u>\$ 7,485,837</u>

*Funds with Deficiencies:* From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor requires the Foundation to retain as a fund of perpetual duration. There were no deficiencies for the years ended June 30, 2017 and 2016.

*Return Objectives and Risk Parameters:* The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment, while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for donor-specified periods. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results while assuming a low level of investment risk. The Foundation expects its endowment funds, on an annualized basis, to provide a total return that is superior to the weighted indices of the composite portfolio. Actual returns in any given year may vary from this amount.

*Strategies Employed for Achieving Objectives:* To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based and fixed-income investments to achieve its long-term return objectives within prudent risk constraints.

*Spending Policy and How the Investment Objectives Relate to Spending Policy:* The Foundation's Board of Directors determines each year the appropriation indices of its endowment funds based on the needs of the Foundation and Opportunity Village ARC. In establishing this policy, the Foundation considers the long-term expected return on its endowment. The Board of Directors has designated unrestricted funds to supplement the appropriated earnings each year.

## OPPORTUNITY VILLAGE FOUNDATION

### NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2017 AND 2016

#### 11. UNCONDITIONAL PROMISES TO GIVE

Unconditional promises to give are recorded at the net present value of estimated future cash flows using discount rates ranging between 0.88% and 4%. Amounts are recorded as temporarily restricted net assets until released from restriction. Unconditional promises to give consist of the following:

	As of June 30,	
	2017	2016
Unconditional promises to give for:		
Capital Campaign	\$ 37,287,270	\$ 33,047,027
Scholarships	300,000	400,000
Magical Forest	287,500	342,500
Land	835,000	835,000
Other	398,190	415,206
Oakey Campus land lease (See Note 12)	821,689	841,730
Englestad Campus land lease (See Note 12)	5,590,564	5,655,698
Total unconditional promises to give	<u>\$ 45,520,213</u>	<u>\$ 41,537,161</u>
Receivable in less than one year	\$ 8,058,215	\$ 8,044,915
Receivable in one to five years	26,720,703	22,556,613
Receivable in more than five years	10,741,295	10,935,633
Total unconditional promises to give	45,520,213	41,537,161
Less: unamortized discount	(6,220,322)	(5,987,558)
Less: allowance for doubtful accounts	(68,639)	(136,311)
Net unconditional promises to give	<u>39,231,252</u>	<u>35,413,292</u>
Less: current portion	(8,058,215)	(8,044,915)
Net long-term unconditional promises to give	<u>\$ 31,173,037</u>	<u>\$ 27,368,377</u>

At June 30, 2017, unconditional promises to give from two donors represented 92% of net unconditional promises to give.

#### 12. LEASES

In November 1990, the Foundation entered into an agreement with the State of Nevada to lease land, upon which the Foundation constructed a campus to serve people with disabilities, known as the "Oakey Campus", which building was donated to Opportunity Village ARC. The term of the land lease was amended in July 2009 for forty-nine (49) years with no rental payments and will expire on June 30, 2058. The fair value of donated rent to be received under this lease has been estimated at \$20,112 per year and is recorded as an unconditional promise to give, net of present value discount. The related expenses are recorded as grants to Opportunity Village ARC.

In May 2004, the Foundation entered into an agreement with Clark County to lease land, upon which the Foundation constructed a campus to serve people with disabilities, known as the "Englestad Campus", which was completed and donated to Opportunity Village ARC in October 2009. The term of the land lease was amended in September 2006 for ninety-nine (99) years with annual rental payments of \$1,200 and will expire on April 30, 2103. The fair value of donated rent to be received under this lease has been estimated at \$63,552 per year and has been recorded as an unconditional promise to give, net of present value discount. The related expenses are recorded as grants to Opportunity Village ARC.

## OPPORTUNITY VILLAGE FOUNDATION

### NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2017 AND 2016

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#### 12. LEASES (CONTINUED)

Future minimum payments under the operating leases as of June 30, 2017 are as follows:

Fiscal year ending June 30,	
2018	\$ 1,200
2019	1,200
2020	1,200
2021	1,200
2022	1,200
Thereafter	97,200
	<hr/>
	\$ 103,200

#### 13. BONDS PAYABLE

In January 2007, Opportunity Village ARC and the Foundation entered into an agreement to borrow funds from the proceeds of the sale of bonds issued by Clark County, Nevada. The Variable Rate Demand Economic Development Revenue Bonds (Opportunity Village Foundation Project) Series 2007 were issued in the amount of \$24,275,000. The balance of outstanding debt was \$ 14,636,606 and \$16,123,156 as of June 30, 2017 and 2016, respectively. The debt is recorded on the books of the Foundation, as the Foundation has the obligation for repayment. The funds were restricted to various construction projects, and were used to finance the costs of construction of the Engelstad Campus, and the renovation and improvement of the administrative facilities located at the Oakey Campus.

No principal payments are due on the bonds until their maturity date of January 1, 2037. Interest only payments are due monthly, and the variable interest rate is determined by the bond remarketing agent not to exceed 12%. The overall effective rate of interest on the bonds for fiscal year 2017 was 0.12%.

Attached to the bond is a mandatory letter of credit with a separate bank, which is the only collateral for the bonds. The letter of credit is in the amount of the bond proceeds plus 39 days accrued interest. The original letter of credit was replaced with a subsequent letter of credit effective February 10, 2011, which expires February 2018. The subsequent letter of credit of \$15,091,047 consists of \$14,900,000 principal plus \$191,047, which represents 39 days of accrued interest at the maximum rate of 12% per annum. As part of the agreement under the letter of credit, the Foundation, combined with Opportunity Village ARC, must maintain a ratio of unrestricted cash and investments to debt of at least 1.25 to 1.00 at June 30 of each year. As of June 30, 2017, the Foundation was in compliance with these requirements. No amount was drawn on this letter of credit as of June 30, 2017.

## OPPORTUNITY VILLAGE FOUNDATION

### NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2017 AND 2016

#### 14. COMMITMENTS AND CONTINGENCIES

The Foundation may become involved in legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Foundation's financial position, results of operations, or liquidity.

*Line of Credit:* The Foundation and Opportunity Village ARC collectively secure a \$3,000,000 revolving line of credit. Advances on the credit line are payable on demand and carry an interest rate equal to the prime rate plus 3%. The credit line is unsecured and expires on February 13, 2018. No amount was drawn on this credit line as of June 30, 2017.

*Severance agreement:* In August 2016, the Foundation entered into a separation agreement due to the resignation of a key employee. The agreement stipulates that a total of \$623,792 in severance will be paid in three equal annual installments to the former employee. At June 30, 2017, the liability to the Foundation as a result of this agreement was \$437,878, included in accrued expenses on the statements of financial position.

#### 15. RELATED PARTY TRANSACTIONS

Opportunity Village ARC has historically relied on the Foundation to provide grants and cash to cover operational shortfalls. However, Opportunity Village ARC is independent for financial reporting purposes as the entities are not under common control. The Foundation transferred cash balances totaling \$2,800,000 and \$5,300,000 for the years ended June 30, 2017 and 2016, respectively, to Opportunity Village ARC to cover operating shortfalls and construction costs related to a park.

The Foundation recognized grant disbursements to Opportunity Village ARC totaling \$5,680,231 and \$2,298,210 for the years ended June 30, 2017 and 2016, respectively. These disbursements were charged to the intercompany balance owed from Opportunity Village ARC. Included in these grant disbursements are the following items:

	For the year ended June 30,	
	2017	2016
Scholarships	\$ 322,085	\$ 1,141,921
Donations and interest income related to programs	429,015	446,672
In-kind rent (1)	85,174	83,664
Noncash grants to ARC (2)	4,235,270	-
Capacity building	608,687	625,953
Total grant disbursements	<u>\$ 5,680,231</u>	<u>\$ 2,298,210</u>

- (1) The Foundation has been granted by Clark County the right to use the land on which the Oakey Campus and Engelstad Campus were constructed. The land leases are recorded as Unconditional Promises to give by the Foundation. For additional information, see Note 12. As the assets and buildings of the Oakey Campus and Engelstad Campus are owned by Opportunity Village ARC, Opportunity Village ARC recognized \$85,174 and \$83,664 in in-kind rent expense for the years ended June 30, 2017 and 2016, respectively.
- (2) The Foundation had an amount due from Opportunity Village ARC of \$0 and \$2,209,306 as of June 30, 2017 and 2016, respectively. The Foundation had an amount due to Opportunity Village ARC of \$155,199 and \$0 as of June 30, 2017 and 2016, respectively. Intercompany receivables and payables are the result of cash payments by the Foundation to Opportunity Village ARC for operating needs, transfers of property and equipment, and payments for management services as described in Note 1. These balances are monitored by the Boards of each respective organization and may be forgiven by each organization as necessary. For the year ended June 30, 2017, the Foundation gave noncash grants in the amount of \$4,235,270 to Opportunity Village ARC. No noncash grants were given for the year ended June 30, 2016.

**OPPORTUNITY VILLAGE FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**YEARS ENDED JUNE 30, 2017 AND 2016**

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**15. RELATED PARTY TRANSACTIONS (CONTINUED)**

Many Board members and their affiliated companies financially support the Foundation through various fundraising events, and may provide general and in-kind donations. For the years ended June 30, 2017 and 2016, Board members provided \$1,035,489 and \$1,113,883, respectively, in revenue, which represents 6% and 6% of total revenue recognized, respectively.

A Foundation Board member is also a trustee of the Engelstad Family Foundation, a major contributor of the Foundation. The Engelstad Family Foundation contributed \$5,000,000 for both of the years ended June 30, 2017 and 2016, respectively, which represented 29% of total revenues for both years.